

TS SET

Question Paper Name :	MANAGEMENT 5th July 2019 Shift 2 Set1
Subject Name :	MANAGEMENT
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Duration :	180
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Display Marks:	No

Teaching and Research Aptitude

Group Number :	1
Group Id :	552131167
Group Maximum Duration :	60
Group Minimum Duration :	60
Show Attended Group? :	No
Edit Attended Group? :	No
Break time :	0
Group Marks :	100
Is this Group for Examiner? :	No
Examiner permission :	Cant View
Show Progress Bar? :	No

Teaching and Research Aptitude

Section Id :	552131167
Section Number :	1

Section type :	Online
Mandatory or Optional :	Mandatory
Number of Questions :	42
Number of Questions to be attempted :	42
Section Marks :	100
Enable Mark as Answered Mark for Review and Clear Response :	Yes
Maximum Instruction Time :	0
Sub-Section Number :	1
Sub-Section Id :	5521311115
Question Shuffling Allowed :	Yes

Question Number : 1 Question Id : 55213112679 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

When a normal student behaves in an erratic manner in the class, you would:

ఒక సాధారణ విద్యార్థి తరగతిలో అసాధారణ ప్రవర్తనను కనబరచినపుడు నీవు ఏం చేస్తావు?

Options :

Pull up the student then and there.

55213149801. తక్షణం విద్యార్థిని లేపి నిలబెడతాను

Talk to the student after the class.

55213149802. తరగతి తర్వాత విద్యార్థితో మాట్లాడుతాను

Ask the student to leave the class.

55213149803. ఆ విద్యార్థిని తరగతి విడిచ వెళ్ళమంటాను

Ignore the student.

ఆ విద్యార్థిని పట్టించుకోను

55213149804.

Question Number : 2 Question Id : 55213112680 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

A teacher's most important challenge is:

ఒక ఉపాధ్యాయుని ప్రధానమైన సవాలు

Options :

To make students do their home work

విద్యార్థులచే ఇంటిపని చేయించడం

55213149805.

To make teaching-learning process enjoyable

బోధనాభ్యసన ప్రక్రియను ఆహ్లాదకరం చేయడం

55213149806.

To maintain discipline in the class room

తరగతి గదిని క్రమశిక్షణలో ఉంచడం

55213149807.

To prepare the question paper

ప్రశ్నాపత్రాన్ని తయారుచేయడం

55213149808.

Question Number : 3 Question Id : 55213112681 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum

**Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

A person can enjoy teaching as a profession when he
ఒక వ్యక్తి బోధనా వృత్తిని ఆస్వాదించేదెప్పుడంటే, అతనికి

Options :

has control over students.

విద్యార్థులపై నియంత్రణ ఉన్నప్పుడు

55213149809.

commands respect from students.

విద్యార్థుల నుండి గౌరవాన్ని పొందినపుడు

55213149810.

is more qualified than his colleagues.

సహోద్యోగుల కన్నా ఎక్కువ విద్యార్హతలు కలిగి ఉన్నపుడు

55213149811.

is very close to higher authorities.

అధికారులతో మంచి సాన్నిహిత్యం కలిగి ఉన్నపుడు

55213149812.

**Question Number : 4 Question Id : 55213112682 Question Type : MCQ Option Shuffling : Yes Is
Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Maximum participation of students is possible in teaching learning through:

బోధనాభ్యసన ప్రక్రియలో విద్యార్థుల భాగస్వామ్యాన్ని పెంపొందించే పద్ధతి

Options :

discussion method

చర్చ పద్ధతి

55213149813.

lecture method

ఉపన్యాస పద్ధతి

55213149814.

use of audio-visual aids

దృశ్య-శ్రవణ బోధనోపకరణాల వినియోగించడం

55213149815.

Activity based method

కృత్యాధార బోధనా పద్ధతి

55213149816.

Question Number : 5 Question Id : 55213112683 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Which of the following is not important aspect of the teacher's role in learning?

అభ్యసనంలో ఉపాధ్యాయులు ప్రధాన పాత్ర పోషించని అంశం ఏది?

Options :

The development of insight into exam pattern and scoring

పరీక్ష పత్రం నమూనా మరియు అధిక మార్కులు సాధించే మార్గం సూచించడం

55213149817.

The development of insight into the pitfalls and dangers to be avoided

అభ్యసనలో గల ఇబ్బందులు మరియు ప్రమాదాలను అధిగమించే సూచనలివ్వడం

55213149818.

The provision of encouragement and moral support

ప్రోత్సాహం మరియు నైతిక మద్దతు ఇవ్వడం

55213149819.

The provision of diagnostic and remedial help

లోపనిర్ధారణ మరియు నివారణ సహకారం అందించడం

55213149820.

Question Number : 6 Question Id : 55213112684 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

What do you consider as the main aim of inter disciplinary research?

వివిధ శాఖల పరస్పరాధారిత పరిశోధన యొక్క ముఖ్య ఉద్దేశ్యం

Options :

To bring out holistic approach to research.

పరిశోధనలో సమగ్ర ధోరణిని పెంపొందించడం

55213149821.

To reduce the emphasis of single subject in research domain.

పరిశోధనలకు సంబంధించి ఒకే శాఖకు చెందిన అంశాలను పరిమితం చేయడం

55213149822.

To over simplify the problem of research.

పరిశోధనా సమస్యను సరళం చేయడం

55213149823.

To create a new trend in research methodology.

పరిశోధనా పద్ధతులందు నూతన ఒరవడి సృష్టించడం

55213149824.

Sub-Section Id :

5521311116

Question Shuffling Allowed :

Yes

Question Number : 7 Question Id : 55213112685 Question Type : MCQ Option Shuffling : No Is

Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum

Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

Field-work in research is involved in:

క్షేత్రస్థాయి పని ఇమిడి ఉన్న పరిశోధనా రకం

Options :

Empirical

అనుభావిక

55213149825.

Historical

చారిత్రాత్మక

55213149826.

Experimental

ప్రయోగాత్మక

55213149827.

All the above

పైవన్నీ

55213149828.

Sub-Section Number :

3

Sub-Section Id :

5521311117

Question Shuffling Allowed :

Yes

Question Number : 8 Question Id : 55213112686 Question Type : MCQ Option Shuffling : Yes Is

Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

If a researcher conducts a research on finding out which administrative style contributes more to institutional effectiveness ? This will be an example of

ఏ పరిపాలనా విధానం సంస్థాగత నిర్వహణకు ఉపయోగకారిగా దోహదపడును: అనే అంశంపై ఒక పరిశోధకుడు నిర్వహించే పరిశోధన రకం

Options :

Basic Research

ప్రాథమిక పరిశోధన

55213149829.

Action Research

చర్యాత్మక పరిశోధన

55213149830.

Applied Research

అనువర్తిత పరిశోధన

55213149831.

None of the above

పైవేవి కావు

55213149832.

Question Number : 9 Question Id : 55213112687 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Which of the following statements is not correct?

క్రింది వానిలో సరికాని ప్రతిపాదన ఏది?

Options :

Objectives of research are stated normally in first chapter of the thesis

సాధారణంగా పరిశోధనా వ్యాసంలోని మొదటి అధ్యాయంలో పరిశోధనా లక్ష్యాలను పేర్కొంటారు.

55213149833.

Researcher must possess analytical ability

పరిశోధకుడు విశ్లేషణ సామర్థ్యాన్ని కల్గి ఉండాలి

55213149834.

Variability is the source of problem

చరశీల స్వభావం పరిశోధనా సమస్యలకు ఆధారం

55213149835.

A research must prove the stated hypotheses

ఒక పరిశోధనలో పేర్కొన్న ప్రకల్పనలను నిరూపించాలి.

55213149836.

Question Number : 10 Question Id : 55213112688 Question Type : MCQ Option Shuffling : Yes

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum

Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

A null hypothesis states that

శూన్య ప్రకల్పన ప్రతిపాదన ఇలా ఉండును

Options :

There is no significant difference between the variables

చరాశులకు మధ్య గుర్తించదగిన సంబంధం లేదు

55213149837.

Same as research hypothesis

పరిశోధన ప్రకల్పనవలెనే ఉంటుంది

55213149838.

Research results are predictable

పరిశోధనా ఫలితాలు ముందుగానే ఊహించదగినదిగా ఉండును

55213149839.

There is a significant difference between the variables

చరాశుల మధ్య గుర్తింపదగిన సంబంధం కలదు

55213149840.

Sub-Section Number :

4

Sub-Section Id :

5521311118

Question Shuffling Allowed :

No

Question Id : 55213112689 Question Type : COMPREHENSION Sub Question Shuffling Allowed : No Group Comprehension Questions : No Question Pattern Type : NonMatrix Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Question Numbers : (11 to 15)

Question Label : Comprehension

Read the passage and answers the questions from 11 to 15:

The IITs are now under the scanner of the Supreme Court following an SLP for allegedly continuing irregularities and bungling in JEE for admissions. The apex court has issued notice to the Ministry of HRD. The SLP was filed by a CS Prof at IIT Kharagpur challenging the dismissal of his PIL by the Delhi High Court in June 2010 on the ground that he had no locus standi to challenge the validity of JEE. They are yet to disclose the complete data of JEE 2010. The evaluation scheme was changed after the examination and there were serious flaws in admission counselling based on JEE 2010 results.

The SLP also called for a single entrance examination, replacing all existing exams as IIT JEE, AIEEE and State exams. It further says that the RTI data on JEE was ridden with many discrepancies as adhocism in cut off determination, unattended errors in question settings/evaluation, tampering/shredding of ORS in undue haste, selecting IIT administrators' wards in some IITs, closed admission counselling resulting in irregularities in admissions and seats lying vacant, zero accountability for attending to apparent errors, poor ethics in JEE administration etc.

Proposals for corrective reforms have also been suggested in the SLP. A committee of independent experts to formulate single examination system rather than close-door committee of four IIT Directors too has been suggested. It has proposed seven reforms for JAB including release of model answers along with solutions immediately after the examination is over, releasing of marks at the time of results besides publishing status of vacant seats and filled-in seats on day to day basis during the admission counselling.

11 నుంచి 15 వరకు గల ప్రశ్నలకు సంబంధించిన పాఠ్యభాగము ఈ క్రింద ఇవ్వబడినది. దానితోపాటు 5 బహుళ బచ్చిక ప్రశ్నలు ఇవ్వబడినవి. సరైన జవాబును ఎంచుకొని రాయండి.

JEE నిర్వహించే ప్రవేశ పరీక్షల్లో అక్రమాలకు పాల్పడుతున్నట్లుగా వచ్చిన SLP తో ఇప్పుడు IIT లు సుప్రీంకోర్టు యొక్క సూక్ష్మ పరిశీలనలోకి వచ్చాయి. దేశంలోని అత్యున్నత న్యాయస్థానం మానవ వనరుల మంత్రిత్వశాఖకు నోటీసు జారీ చేసింది. JEE యొక్క విశ్వసనీయతను సవాలు చేసేందుకు ఏ విధమైన ఆధారాలు లేవని, ఖరగ్ పూర్ CS ప్రోఫెసర్ దాఖలా చేసిన SLP ని జూన్ 2010లో ఢిల్లీ హైకోర్టు కొట్టివేసింది. వారు JEE 2010 యొక్క పూర్తి వివరాలు ఇంకా వెల్లడించలేదు. పరీక్ష నిర్వహించిన తరువాత మూల్యాంక విధానాన్ని మార్చడము మరియు JEE 2010 ఫలితాల ఆధారంగా ప్రవేశాల కోసం జరిపిన కౌన్సిలింగ్ లో చాలా తీవ్రమైన లోపాలు ఉన్నాయి అనే వివాదం ఉంది.

ప్రస్తుతం అమల్లో ఉన్న అన్ని ప్రవేశ పరీక్షలైనటువంటి IIT JEE, AIEEE మరియు రాష్ట్రంలో జరిగే అన్ని పరీక్ష ల విధానాలకు బదులు ఒకే పరీక్ష నిర్వహణ కోసం SLP కూడా పిలుపునిచ్చింది.

వీటన్నిటిని సరిదిద్దే సంస్కరణల యొక్క ప్రతిపాదనలు కూడా SLP లో సూచించబడినాయి. కేవలం నాలుగు IIT ల డైరెక్టర్స్ తో కూడిన రహస్య కమిటీ కంటే ఒక స్వతంత్రమైనటువంటి సంబంధిత సర్టిఫైడ్ నిపుణులుగా ఉండే విధంగా ఒక కమిటీ ఏర్పాటుకు కూడా సూచన ఇవ్వడమైనది. పరీక్ష పూర్తయిన వెంటనే ఫలితాలతో పాటు మోడల్ సమాధానాల విడుదలతో పాటు మరో ఏడు సంస్కరణలను కూడా SLP ప్రతిపాదించింది. ఫలితాలు వెల్లడించేటప్పుడు విడుదల చేసే మార్కులతో పాటు ఖాళీగా ఉన్న సీట్ల వివరాలు కూడా ప్రచురించే పద్ధతిని మరియు ప్రవేశ కౌన్సిలింగ్ లో రోజువారీగా భర్తీ అయిన సీట్లతోపాటు ఖాళీలను కూడా ప్రచురించే విధానాన్ని అనుసరించాలని నిర్ణయించింది.

Sub questions

Question Number : 11 Question Id : 55213112690 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

What is wrong with IITs now?

ఇప్పుడు IITలో జరిగే తప్పిదాలు ఏమిటి?

Options :

They have academic freedom.

వారికి విద్యావిధానంకు సంబంధించిన స్వేచ్ఛ ఉంది

55213149841.

The get enough funds.

తగినన్ని నిధులు పొందుతున్నారు

55213149842.

There is mismanagement of admissions.

సిట్ల కేటాయింపులలో అవకతవకలు

55213149843.

Education in IITs is very expensive.

IITలలో చదువు చాలా ఖరీదైనది.

55213149844.

Question Number : 12 Question Id : 55213112691 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

Yes

Correct Marks : 2 Wrong Marks : 0

Why did the High Court dismiss SLP?

హైకోర్టు SLP ఎందుకు రద్దు చేసింది?

Options :

It has no truth in it

దానిలో వాస్తవం లేదు

55213149845.

It is expensive

ఇది చాలా ఖరీదైనది

55213149846.

Plaintiff does not belong to that area

ప్లేయిన్టీఫ్ ఆ ప్రాంతానికి చెందిన వాడు కాదు

55213149847.

The data was not correct

డాటా సరైనది కాదు

55213149848.

Question Number : 13 Question Id : 55213112692 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

Yes

Correct Marks : 2 Wrong Marks : 0

Which are not discrepancies of JEEs?

JEE యొక్క లోపాలు కానివి ఏవి?

- i. Cut off determination
కట్ ఆఫ్ నిర్ణయం
- ii. Mistakes in question settings/evaluation
ప్రశ్నపత్రంపు సెట్టింగు మరియు మూల్యాంకనంలో తప్పులు
- iii. Tampering of ORS leisurely
ORS ని నెమ్మదిగా చేదించడం
- iv. Selecting IIT administrators' wards in some IITs
IIT నిర్వాహకులు వాళ్ళ వార్లను ఎంచుకోవడం
- v. Closed admission counseling with irregularities in admissions
ధరఖాస్తులలో, రహస్య ప్రవేశ ప్రక్రియలో అక్రమాలు
- vi. Total filled seats
పూర్తిగా నిండి సీట్ల వివరాలు
- vii. Non-accountability for errors
లోపాలకు జవాబుదారీతనం లేనిది
- viii. Bad ethics in JEE administration
JEE లలో అనైతిక విలువల ప్రాముఖ్యత

Options :

iii and vi

iii మరియు vi

55213149849.

ii and v

ii మరియు v

55213149850.

55213149851.

viii and i

viii మరియు i

iv and vii

iv మరియు vii

55213149852.

Question Number : 14 Question Id : 55213112693 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

Yes

Correct Marks : 2 Wrong Marks : 0

What is the plan of the SLP?

SLP యొక్క ప్రణాళిక ఏమిటి?

Options :

To conduct a common entrance test

ఒక సాధారణ ప్రవేశ పరీక్ష నిర్వహించడానికి

55213149853.

To conduct tests at various levels

వివిధ స్థాయిలలో ప్రవేశ పరీక్షలు నిర్వహించడం

55213149854.

To invite foreign admissions

విదేశీ దరఖాస్తులను ఆహ్వానించడం

55213149855.

To invest further in education

విద్యలో మరింత పెట్టుబడి పెట్టడం

55213149856.

Question Number : 15 Question Id : 55213112694 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :
Yes

Correct Marks : 2 Wrong Marks : 0

How can the examination system be improved?

పరీక్షా వ్యవస్థ ఎలా మెరుగుపడుతుంది?

Options :

By going for online assessment

ఆన్‌లైన్ ఎసెస్‌మెంట్ కు వెళ్ళడం ద్వారా

55213149857.

By introducing CBTs

CBT లను పరిచయం చేయడం ద్వారా

55213149858.

By making the examination descriptive

వివరణాత్మక పరీక్ష ద్వారా

55213149859.

By implementing the reforms

సంస్కరణలను అమలు చేయడం ద్వారా

55213149860.

Sub-Section Number : 5

Sub-Section Id : 5521311119

Question Shuffling Allowed : Yes

Question Number : 16 Question Id : 55213112695 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum

**Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Which of the following is called dyadic communication?

ఈ క్రింది వాటిలో ఏది డైడక్ కమ్యూనికేషన్ అని పిలువబడుతుంది?

Options :

Intrapersonal communication

బహుళ వ్యక్తుల కమ్యూనికేషన్

55213149861.

Interpersonal communication

ఇంటర్ పర్సనల్ కమ్యూనికేషన్

55213149862.

Group communication

సామూహిక కమ్యూనికేషన్

55213149863.

Mass communication

సార్వజనిక కమ్యూనికేషన్

55213149864.

**Question Number : 17 Question Id : 55213112696 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Some of the following lines are not related to oral communication. Find them out:

ఈ క్రింది పంక్తులలో కొన్ని మౌఖిక సమాచార ప్రసారంతో సంబంధం కలిగి లేవు. వాటిని కనుగొనండి.

- i. It is spontaneous and natural
ఇది సహజసిద్ధమైనది మరియు సహజమైనది
- ii. It is not natural
ఇది సహజమైనది కాదు
- iii. It is easy for others to understand
ఇతరులకు అర్థం చేసుకోవడం సులభం
- iv. It is somewhat difficult to understand
ఇది కొంత వరకు అర్థం చేసుకోవడం కష్టం
- v. It develops a good relationship between a speaker and a listener
ఇది వక్త మరియు వినేవారి మధ్య మంచి సంబంధాన్ని వృద్ధి చేస్తుంది
- vi. Choice of words is one of the major things
పదాల ఎంపిక అనేది ప్రధానమైన వాటిలో ఒకటి
- vii. It is supported by non-verbal communication
ఇది పదరహిత సమాచార ప్రసారం విధానాన్ని బలపరుస్తుంది
- viii. It is not co-related with non-verbal communication
ఇది పదరహిత సమాచారానికి సహసంబంధం కాదు

The right answer according to the code is

కోడ్ ప్రకారం సరైన సమాధానం

Options :

i, ii and iv

i, ii మరియు iv

55213149865.

v, vi and vii

v, vi మరియు vii

55213149866.

vii, viii and i

vii, viii మరియు i

55213149867.

ii, iv and viii

ii, iv మరియు viii

55213149868.

Question Number : 18 Question Id : 55213112697 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Match the following :

ఈ క్రింది వాటిని జతపరచండి :

List-I

జాబితా-1

1. Physical Barriers
భౌతిక అడ్డంకులు
2. Psychological Barriers
మానసిక అడ్డంకులు
3. Linguistic and Cultural Barriers
భాష మరియు సాంస్కృతిక అటంకాలు
4. Mechanical Barriers
మెకానికల్ అడ్డంకులు

List-II

జాబితా -2

- a. Semantics
పద పరిణామము (సెమాంటిక్స్)
- b. Technology
సాంకేతికత (టెక్నాలజీ)
- c. Hall Temperature
హాల్ ఉష్ణోగ్రత
- d. Self-image
అత్మ చిత్రణ

Codes:

కోడ్స్:

Options :

55213149869. 1-c, 2-d, 3-a, 4-b

55213149870. 1-b, 2-d, 3-a, 4-c

55213149871. 1-a, 2-d, 3-c, 4-b

55213149872. 1-d, 2-c, 3-a, 4-b

**Question Number : 19 Question Id : 55213112698 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

_____ communication includes individual reflection, and contemplation.

_____ సంభాషణలో వ్యక్తిగత ప్రతిఫలనం మరియు మననం ఉన్నాయి.

Options :

Intra

పరస్పరం

55213149873.

Inter

అంతర్గత

55213149874.

Mass

సార్వజనిక

55213149875.

Oral

మౌఖిక

55213149876.

**Question Number : 20 Question Id : 55213112699 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum**

**Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

What is the most important quality of a good teacher?

మంచి గురువు యొక్క అతి ముఖ్యమైన లక్షణం ఏమిటి?

Options :

Written communication skill only

లికిత సమాచారానికి సంబంధించిన నైపుణ్యం మాత్రమే

55213149877.

Command of the subject

సబ్జెక్టుపై సరైన పట్టు కలిగి ఉండటం

55213149878.

Distance from the students

విద్యార్థుల నుండి దూరంగా ఉండుట

55213149879.

Compassion for students

శిష్యవాత్సల్యం కలిగి ఉండటం

55213149880.

Sub-Section Number :

6

Sub-Section Id :

5521311120

Question Shuffling Allowed :

Yes

**Question Number : 21 Question Id : 55213112700 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

A train of length 120 meters long travelling with a speed of 54 kmph can cross a bridge of length X in 30 seconds. The length of the bridge X (in meters) is

X మీటర్ల పొడవుగల వంతెనను 120 మీటర్ల పొడవుగల రైలు, గంటకు 54 కిలోమీటర్ల వేగముతో ప్రయాణిస్తూ 30 సెకనులలో దాటినది. ఆ వంతెన పొడవు (మీటర్లలో)

Options :

55213149881. 45

55213149882. 120

55213149883. 450

55213149884. 330

Question Number : 22 Question Id : 55213112701 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

The compound interest on the principal amount 'P' for two years with the rate of 8% p.a. is Rs. 2,496, if the interest is compounded annually. Then principal amount 'P' is (in Rs.)

మూలధనం 'P' పై సంవత్సరమునకు 8% వడ్డీ చొప్పున, రెండు సంవత్సరములకు అయిన చక్రవడ్డీ రూ. 2,496 (సంవత్సరమునకు తిరగగట్టు పద్ధతిన), అయిన మూలధనం (రూపాయలలో)

Options :

55213149885. 12,000

55213149886. 2496

55213149887. 15,000

55213149888. 20,000

**Question Number : 23 Question Id : 55213112702 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

'A' and 'B' invested an amount Rs 21,000 and 17,500 respectively in a business. At the end of the year, they make a profit of Rs. 26,400. Their individual shares in the profit is

ఒక వ్యాపారములో 'A' మరియు 'B' ల పెట్టుబడులు వరుసగా రూ. 21,000 మరియు రూ. 17,500 లు.
సంవత్సరాంతమున వారి లాభము రూ. 26,400. లాభము లో వారి వాటాలు (రూ. లలో)

Options :

55213149889. 1,440; 1,200

55213149890. 14,400; 12,000

55213149891. 12,000; 14,400

55213149892. 1,200; 1,440

**Question Number : 24 Question Id : 55213112703 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum**

Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

If 'P' can produce 60 cakes in 9 days and 'Q' can produce 70 cakes in 21 days, The number of days required to produce 100 cakes together (in days) is

'P' అనువాడు 60 కేకులను 9 రోజులలో తయారుచేయగలడు. 'Q' అనువాడు 70 కేకులను 21 రోజులలో తయారుచేయగలడు. వారిరువురు కలిసి 100 కేకులను ఎన్ని రోజులలో తయారుచేయగలరు ?

Options :

55213149893. 8

55213149894. 9

55213149895. 10

55213149896. 11

Question Number : 25 Question Id : 55213112704 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

The missing number in the following sequence is:

క్రమంలో లోపించిన సంఖ్య:
4, 12, 84, 3612, _____

Options :

55213149897. 6526884

55213149898. 6523272

55213149899. 7224

55213149900. 14448

**Question Number : 26 Question Id : 55213112705 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

The missing group of letters in the following sequence is:

క్రింది క్రమములో లోపించిన అక్షరాల సమూహం:

SAB, RBB, QCD, PDD, ____, NFF

Options :

55213149901. CBY

55213149902. RBR

55213149903. OEF

55213149904. YCD

Question Number : 27 Question Id : 55213112706 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0

'CGJN' is related to 'ACDF', in the same way 'DINQ' is related to
'CGJN' కి 'ACDF' తో సంబంధము కలదు. అదే విధముగా 'DINQ' కి సంబంధము

Options :

55213149905. BEHJ

55213149906. BEHI

55213149907. BEGI

55213149908. BEGJ

Question Number : 28 Question Id : 55213112707 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0

In a certain code language, if the word 'SPHERE' is coded as EREHPS, then how is the word
'EXHIBITION' coded in that language

ఒక నిర్దిష్ట కోడ్ భాషలో 'SPHERE' పదమును 'ERHPS' గా కోడికరించిన, ఆ కోడ్ భాషలో 'EXHIBITION' పదము
ఎలా కోడ్ అయినది

Options :

55213149909. NOTITBIHXE

55213149910. NOITIDIHXE

55213149911. NOITIBIHWE

55213149912. NOITIBIHXE

**Question Number : 29 Question Id : 55213112708 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

X+Y means X is the son of Y. X - Y means X is the daughter of Y. X × Y means X is the father of Y. X / Y means X is the mother of Y. If A × B / C - D / E, then A is related to E is
X+Y అనగా X, Y యొక్క కొడుకు. X - Y అనగా X, Y యొక్క కూతురు. X × Y అనగా X, Y యొక్క తండ్రి. X / Y అనగా X, Y యొక్క తల్లి. A × B / C - D / E, అయిన A నుంచి E కి గల సంబంధము

Options :

55213149913. Husband
భర్త

55213149914. Brother
నోదరుడు

55213149915. Uncle
బాబాయి / మామ

Brother in law
బావ / బావమరిది

55213149916.

**Question Number : 30 Question Id : 55213112709 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

In a class of students, 55 play cricket, 65 play football and 20 play both cricket and football. How many students play at least one game.

ఒక తరగతిలోని విద్యార్థులలో 55 మంది క్రికెట్ ఆడతారు, 65 మంది ఫుట్బాల్ ఆడతారు, మరియు 20 మంది రెండు ఆటలు (క్రికెట్ మరియు ఫుట్బాల్) ఆడతారు. కనీసం ఒక ఆట ఆడే విద్యార్థులు ఎందరు

Options :

55213149917. 100

55213149918. 120

55213149919. 80

55213149920. 20

Sub-Section Number : 7

Sub-Section Id : 5521311121

Question Shuffling Allowed : No

Question Id : 55213112710 Question Type : COMPREHENSION Sub Question Shuffling Allowed

: No Group Comprehension Questions : No Question Pattern Type : NonMatrix Calculator :
 None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression :
 Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In
 Seconds) : 0 Allow Volume Control : Yes

Question Numbers : (31 to 35)

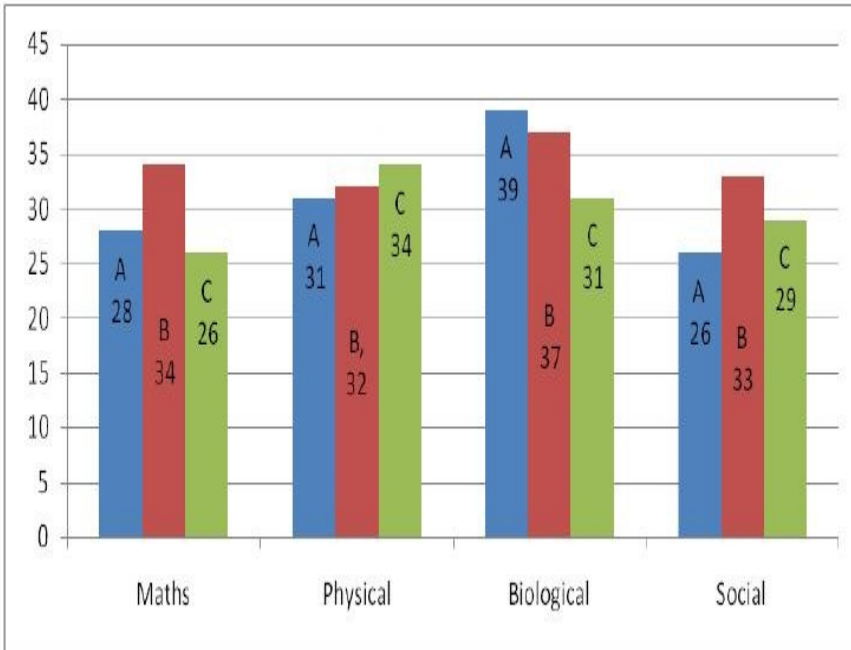
Question Label : Comprehension

Note: The questions Q. 31 to Q. 35 are based on the following information:

గమనిక: ప్రశ్నలు Q. 31 నుండి Q. 35 వరకు, కింది సమాచారం ఆధారంగా ఉన్నాయి.

The number of students passed in class X of a school, in the three sections A, B and C, in four subjects: Mathematics, Physical Sciences, Biological Sciences and Social science, is presented in the following multiple bar diagram. Assume the number of students in each section is 40.

ఒక పాఠశాలలోని, 10వ తరగతిలో, A, B మరియు C అనే మూడు విభాగాలలో, నాలుగు విషయాలలో: గణితము, భౌతిక శాస్త్రము, జీవ శాస్త్రము మరియు సాంఘిక శాస్త్రము లో ఉత్తీర్ణులైన విద్యార్థుల సంఖ్య, ఈ క్రింది బహుళ రేఖాచిత్రంలో ప్రదర్శించబడ్డాయి. ప్రతి విభాగంలోని విద్యార్థుల సంఖ్య 40 గా ఉంటుందని ఊహించుకోండి.



Sub questions

Question Number : 31 Question Id : 55213112711 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

The maximum possible number of students in section A, who passed in all the four subjects is.

విభాగం 'A' లో ఉన్న విద్యార్థులలో, నాలుగు విషయాలలో, గరిష్ఠంగా ఉత్తీర్ణులైన విద్యార్థుల సంఖ్య.

Options :

55213149921. 28

55213149922. 31

55213149923. 39

55213149924. 26

Question Number : 32 Question Id : 55213112712 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

Out of the number of students passed in Physical Sciences, the pass percentage of students in section

B is

భౌతిక శాస్త్రాలలో ఉత్తీర్ణులైన విద్యార్థుల సంఖ్యలో, సెక్షన్ B లోని ఉత్తీర్ణులైన విద్యార్థుల శాతం

Options :

55213149925. 29.54

55213149926. 31.95

55213149927. 32.98

55213149928. 35.05

Question Number : 33 Question Id : 55213112713 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

The number of students in section C who failed in biology is
జీవశాస్త్రంలో విఫలమైన, సెక్షన్ 'C' లోని విద్యార్థుల సంఖ్య

Options :

55213149929. 4

55213149930. 9

55213149931. 11

55213149932. 14

Question Number : 34 Question Id : 55213112714 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :
Yes

Correct Marks : 2 Wrong Marks : 0

On the three sections, the percentage of passing students in Mathematics is
మూడు విభాగాల మిళితంలో, గణితంలో ఉత్తీర్ణులైన విద్యార్థుల శాతం

Options :

55213149933. 40.3

55213149934. 68.4

55213149935. 73.3

55213149936. 80.8

Question Number : 35 Question Id : 55213112715 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :
Yes

Correct Marks : 2 Wrong Marks : 0

In which subject 89.166 percentage of students passed ?
ఏ విషయం లో 89.166 శాతం మంది ఉత్తీర్ణులు

Options :

55213149937.

Mathematics
గణితము

55213149938.
Physical Sciences
భౌతిక శాస్త్రము

55213149939.
Biological Sciences
జీవ శాస్త్రము

55213149940.
Social Sciences
సాంఘిక శాస్త్రము

Sub-Section Number : 8
Sub-Section Id : 5521311122
Question Shuffling Allowed : Yes

Question Number : 36 Question Id : 55213112716 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0

MICR stands for

MICRఅనగా

Options :

55213149941.
Magnetic Ink Character Reader
అయస్కాంత సిరా అక్షరాల్ని చదివేది

55213149942.
Magnetic Ink Code Reader
అయస్కాంత సిరా కోడ్ చదివేది

Magnetic Ink Cases Reader

అయస్కాంత సిరా కేసులను చదివేది

55213149943.

Magnetic ink code recorder

అయస్కాంత సిరా కోడ్ రాసేది

55213149944.

Question Number : 37 Question Id : 55213112717 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

What is embedded system?

ఎంబెడెడ్ వ్యవస్థ ఏమిటి?

Options :

The programme which arrives by being wrapped in box.

బాక్స్ లో వచ్చే ప్రోగ్రామ్

55213149945.

The programme which is the permanent part of the computer

కంప్యూటర్ శాశ్వత భాగంగా వుండే ప్రోగ్రామ్

55213149946.

The computer which is the part of a big computer

పెద్ద కంప్యూటర్ భాగంగా వుండే కంప్యూటర్

55213149947.

The computer and software system that control the machine

బాక్ యంత్రాన్ని నిరోధించే కంప్యూటర్ మరియు సాఫ్ట్వేర్

55213149948.

**Question Number : 38 Question Id : 55213112718 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

.....are used to identify a user who returns to a Website

ఒక వెబ్‌సైట్‌కి తిరిగి వచ్చే యూజర్‌ని గుర్తు పట్టడానికి వాడేది.....

Options :

Cookies

కూకీ

55213149949.

Plug-ins\

ప్లగ్-ఇన్

55213149950.

Scripts

స్క్రిప్టు

55213149951.

ASPs

55213149952.

**Question Number : 39 Question Id : 55213112719 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Protocol used by e-mail is

e- మెయిల్ వాడే ప్రోటో కాలే

Options :

55213149953. FTP

55213149954. TCP

55213149955. ID

55213149956. POP

**Question Number : 40 Question Id : 55213112720 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

As a part of Government to Business (G2B) initiative the Government of India has started the following portal

ప్రభుత్వం నుంచి వాణిజ్యం (G2B) లో భాగంగా భారత ప్రభుత్వం ప్రారంభించిన పోర్టల్

Options :

55213149957. GEM
పగడాలు

55213149958. Diamond
వజ్రం

Gold

బంగారం

55213149959.

Chanakya

చాణక్య

55213149960.

Sub-Section Number :

9

Sub-Section Id :

5521311123

Question Shuffling Allowed :

Yes

**Question Number : 41 Question Id : 55213112721 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Chipko movement is a public agitation that occurred in

'చిప్కో' ఉద్యమం ఇక్కడ జరిగింది.

Options :

Mansbal area of Kashmir

కశ్మీర్‌లోని మానసబల్ ప్రాంతం

55213149961.

Silent valley of Kerala

కేరళలోని సైలెంట్‌వాలీ

55213149962.

Sunderbans area of Bengal

బెంగాల్ సుందర బన్స్

55213149963.

55213149964.

Theri Garhwal area of Uttar Pradesh

ఉత్తరప్రదేశ్‌లోని తేహ్రి గర్హవాల ప్రాంతం

**Question Number : 42 Question Id : 55213112722 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Higher amount of sulphur -dio-oxide (SO₂) is emitted in the atmosphere by –

వాతావరణంలో అధికంగా సల్ఫర్ డైఆక్సైడ్ (SO₂) ను విడుదల చేసేది

Options :

Sugar Industry

చక్కెర పరిశ్రమ

55213149965.

Thermal Power plants

థర్మల్ విద్యుత్ కేంద్రాలు

55213149966.

Food processing industry

అహార ప్రాసెసింగ్ పరిశ్రమ

55213149967.

Bulk drug manufacturing Industry

బెషధాన్ని అధిక మొత్తంలో తయారుచేయు పరిశ్రమ

55213149968.

**Question Number : 43 Question Id : 55213112723 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No**

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

Who said that the forest should be saved not because they are beautiful or because they shelter wild creatures of the wilderness, but to only provide homes are jobs to people.

అందం కోసమో లేక వన్య జీవుల మృగత్వానికి నీడనివ్వటానికో కాక ప్రజలకు ఉపాధిని, నీడ నివ్వటానికి అడవులను కాపాడితీరాలని చెప్పింది ఎవరు?

Options :

Aido Leopold and Rachel Carson

ఐడో లియోపాల్డ్, రేచల్ కార్సన్

55213149969.

Theodore Rosuest and pinchot

థియోడోర్ రూజ్వెల్ట్, పింఛోట్

55213149970.

John muir and wangel Maathai

జాన్ మూయిర్, వంగల్ మాతాయ్

55213149971.

David Brower and Barry Commoner

డేవిడ్ బ్రౌవర్, బారి కామనర్

55213149972.

Question Number : 44 Question Id : 55213112724 Question Type : MCQ Option Shuffling : Yes

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum

Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

Developing Nations were committed to drawing up their own plans for the emission reduction for the first time in

అభివృద్ధి చెందుతున్న దేశాలు ఉద్గారాల తగ్గింపుకు తమ స్వంత ప్రణాళికల ఏర్పాటుకు ఈ సమావేశంలో నిర్ణయించారు.

Options :

Cop-20 Lima Climate Conference

సిఓపి-20 లీమా పర్యావరణ సమావేశం

55213149973.

Cop-19 Warsaw Climate conference

సిఓపి-19 వారా పర్యావరణ సమావేశం

55213149974.

Cop-18 Doha Climate Conference

సిఓపి-18 దోహా పర్యావరణ సమావేశం

55213149975.

Cop-11 Hyderabad climate conference

సిఓపి-11 హైదరాబాద్ పర్యావరణ సమావేశం

55213149976.

Question Number : 45 Question Id : 55213112725 Question Type : MCQ Option Shuffling : Yes

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum

Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

The 2018 meeting of the G-7 Countries + k place in La Malbaie, Quebec, Canada and Donald Trump administration officials even declined to use the phrase 'climate change' and instead talk about

2018లో లా మాల్బాయ్, క్వబెక్, కెనడాలో జరిగిన జి-7 దేశాల సమావేశంలో డోనాల్డ్ ట్రంప్ అధికార ప్రతినిధులు 'పర్యావరణ మార్పు' అనే పదాన్ని వాడటానికి తిరస్కరించి, ఇండుకు బదులుగా ఈ విషయాన్ని మాట్లాడారు.

Options :

Environmental resilience

పర్యావరణ రిసైలెన్స్

55213149977.

Sustainable Development

సమగ్రాభివృద్ధి

55213149978.

Ecological Economy

ఆర్థిక పర్యావరణం

55213149979.

Environmental Audit

పర్యావరణపరంగా సరిచూడటం

55213149980.

Sub-Section Number :

10

Sub-Section Id :

5521311124

Question Shuffling Allowed :

Yes

Question Number : 46 Question Id : 55213112726 Question Type : MCQ Option Shuffling : Yes

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum

Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

Today's Education system at higher education level is :

నేటి విద్యా విధానము - ఉన్నత విద్యా స్థాయిలో ఈ విధంగా ఉన్నది.

Options :

Supports traditional nature of teaching

సాంప్రదాయ బోధనా పద్ధతిని ప్రోత్సహిస్తుంది

55213149981.

It is complex in reaching people

ప్రజల అందుబాటుకు సంక్లిష్టతగలది

55213149982.

Imparts education according to social stratification

సాంఘిక వర్గీకరణ ప్రకారం విద్యనందిస్తుంది

55213149983.

Imparts same education to all strata of society

సమాజంలోని అన్నివర్గాల వారికి ఒకే రకమైన విద్యనందిస్తుంది

55213149984.

Question Number : 47 Question Id : 55213112727 Question Type : MCQ Option Shuffling : Yes

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum

Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

Autonomy in higher education doesn't include freedom for the institutions in:

ఉన్నత విద్యాసంస్థల స్వేచ్ఛలో ఇది అంతర్భాగం కాదు

Options :

Administration

పరిపాలనాంశాలు

55213149985.

Policy-making

పథకాలను రూపొందించడం

55213149986.

Finance

అర్థికాంశాలు

55213149987.

Curriculum development

పాఠ్యాంశాల వికాసం

55213149988.

Question Number : 48 Question Id : 55213112728 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Environmental education is important for the students of higher education because

ఉన్నత విద్యనభ్యసించే విద్యార్థులకు పర్యావరణ విద్య ప్రాముఖ్యం ఎందుకనగా?

Options :

to give them expert knowledge

విషయ నైపుణ్య పరిజ్ఞానాన్ని అందజేయడానికి

55213149989.

to develop their awareness

అవగాహనను పెంపొందించడానికి

55213149990.

to make them responsible for taking care of environment

పర్యావరణ పరిరక్షణకు బాధ్యత వహించడానికి

55213149991.

to leave them with their own choice towards future environmental consequences

భవిష్యత్ పర్యావరణ పరిణామాలకు సంబంధించి వారి స్వీయ ఆలోచనకు వదిలివేయడానికి

55213149992.

Question Number : 49 Question Id : 55213112729 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

NAAC is an autonomous institution under the aegis of:

స్వయం ప్రతిపత్తిగల సంస్థ NAAC ఎవరి ఆధీనంలో పనిచేయును?

Options :

ICSSR

ఐ.సి.ఎస్.ఎస్.ఆర్

55213149993.

CSIR

సి.ఎస్.ఐ.ఆర్

55213149994.

AICTE

ఎ.ఐ.సి.టి.ఐ

55213149995.

UGC

యు.జి.సి

55213149996.

**Question Number : 50 Question Id : 55213112730 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Ancient Gurukulas differ from modern residential schools in providing except th following :

పురాతన కాలంలోని గురుకులాలు ఆధునిక ఆశ్రమ పాఠశాలలలోని క్రింద పేర్కొన్న ఒకటి తప్ప సదుపాయాలు
కల్పించేవి

Options :

Accommodation

నివాసవసతి

55213149997.

Knowledge

విషయ పరిజ్ఞానం

55213149998.

55213149999.

Vocational skills

వృత్తి నైపుణ్యాలు

Universal Access

సార్వత్రిక అందుబాటు

55213150000.

MANAGEMENT

Group Number :	2
Group Id :	552131168
Group Maximum Duration :	120
Group Minimum Duration :	120
Show Attended Group? :	No
Edit Attended Group? :	No
Break time :	0
Group Marks :	200
Is this Group for Examiner? :	No
Examiner permission :	Cant View
Show Progress Bar? :	No

MANAGEMENT

Section Id :	552131168
Section Number :	1
Section type :	Online
Mandatory or Optional :	Mandatory
Number of Questions :	92

Number of Questions to be attempted : 92
Section Marks : 200
Enable Mark as Answered Mark for Review and Clear Response : Yes
Maximum Instruction Time : 0
Sub-Section Number : 1
Sub-Section Id : 5521311125
Question Shuffling Allowed : Yes

Question Number : 51 Question Id : 55213112731 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0

“Management is doing things right; leadership is doing the right things.” Which Management Guru made this statement?

Options :

55213150001. C. K. Prahalad

55213150002. Gary Hamel

55213150003. Peter F Drucker

55213150004. Michael Porter

Question Number : 52 Question Id : 55213112732 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

Consider the following statements

- i. A popular alternative to the marginal utility analysis of demand is the Indifference Curve Analysis
- ii. An Indifference Map cannot represent more than five indifference curves
- iii. The slope of an Indifference Curve signifies that when the quantity of one commodity in combination is increased, the amount of the other commodity reduces.
- iv. An IC is always convex to the origin

Which of the following statements are true?

Options :

55213150005. Only ii

55213150006. iv and iii

55213150007. i, ii and iii

55213150008. i, iii and iv

Question Number : 53 Question Id : 55213112733 Question Type : MCQ Option Shuffling : Yes

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum

Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

This committee was set up in 1999 by SEBI to promote and raise the standards of Corporate Governance in India

Options :

55213150009. Naresh Chandra Committee

55213150010. Kumara Mangalam Birla Committee

55213150011. N.R. Narayan Murthy Committee

55213150012. J. J. Irani Committee

**Question Number : 54 Question Id : 55213112734 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Match the following characteristics of Elasticity of Demand

List-I

1. Perfectly Elastic Demand
2. Perfectly Inelastic Demand
3. Relatively Elastic Demand
4. Relatively Inelastic Demand

List-II

- a. Also called Zero Elasticity
- b. Demand for goods of daily consumption such as rice, wheat etc.
- c. No practical importance as it is rarely found in real life
- d. If the price falls by 5%, the demand rises by more than 5%

Options :

55213150013. 1-d, 2-c, 3-b, 4-a

55213150014. 1-a, 2-b, 3-d, 4-c

55213150015. 1-c, 2-a, 3-d, 4-b

55213150016. 1-b, 2-d, 3-a, 4-c

**Question Number : 55 Question Id : 55213112735 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Identify the correct sequence of steps in MBO process

- i. Performance appraisal
- ii. Continuous monitoring performance and progress
- iii. Define employees objectives
- iv. Providing feedback
- v. Performance evaluation
- vi. Define organizational goals

Options :

55213150017. i – iv – ii – iii – vi- v

55213150018. vi – iii – i – ii – iv- v

55213150019. ii – i – iv – iii – v- vi

55213150020. vi – iii – ii – v – iv- i

**Question Number : 56 Question Id : 55213112736 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

The evaluation of Business activities and behavior as right or wrong is called

Options :

55213150021. Corporate Governance

55213150022. Business Ethics

55213150023. Social Responsibility

55213150024. Transprancy

**Question Number : 57 Question Id : 55213112737 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Assertion (A): The equilibrium price is the level at which the quantity demanded equals the quantity supplied.

Reasoning (R): At equilibrium price, excess of demand and excess of supply, both remain zero.

Options :

55213150025. (A) is correct, but (R) is incorrect.

55213150026. (A) is incorrect, but (R) is correct.

55213150027. (A) and (R) both are correct, but (R) is not right explanation of (A).

55213150028. (A) and (R) both are correct and (R) is right explanation of (A).

**Question Number : 58 Question Id : 55213112738 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Match the following economists with their contributions

List-I

List-II

- | | |
|--------------------|-----------------------------------|
| 1. Paul M Sweezy | a. Income and Substitution Effect |
| 2. Alfred Marshall | b. Kinked Demand Curve |
| 3. Cobb Douglas | c. Price Determination |
| 4. Robert Giffen | d. Production Function |

Options :

55213150029. 1-a, 2-c, 3-d, 4-b

55213150030. 1-d, 2-a, 3-b, 4-c

55213150031. 1-c, 2-b, 3-a, 4-d

55213150032. 1-b, 2-c, 3-d, 4-a

**Question Number : 59 Question Id : 55213112739 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Consider the following statements

- i. Per Capita Income is calculated by dividing the national income of the country by the total population of a country.
- ii. Disposable Income is the total money income received by individuals and households of a country from all possible sources before direct taxes.
- iii. National Income is the sum of the income received by factors of production in the form of rent, wages, interest and profit.
- iv. Personal Income is the income left with the individuals after the payment of direct taxes from personal income.

Which of the following statements are not true?

Options :

55213150033. i and iv

55213150034. ii and iv

55213150035. ii, iii and iv

55213150036. i and iii

Question Number : 60 Question Id : 55213112740 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Assertion (A): Bad Corporate Governance practices can tarnish a company's goodwill

Reasoning (R): Companies that do not cooperate sufficiently with auditors can publish non-compliant financial results

Options :

55213150037.

Both A and R are correct and R is the correct explanation of A

55213150038. Both A and R are correct, but R is not the correct explanation of A

55213150039. A is correct but R is incorrect

55213150040. R is correct and A is incorrect

**Question Number : 61 Question Id : 55213112741 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Match the following:

List-I

1. Two Factor Theory of Motivation
2. Theory Z
3. Contingency Theory of Leadership
4. Hierarchy of needs Theory

List-II

- a. William Ouchi
- b. Abraham Maslow
- c. Frederick Herzberg
- d. Fred Fiedler

Options :

55213150041. 1-d, 2-c, 3-b, 4-a

55213150042. 1-c, 2-a, 3-d, 4-b

1-b, 2-d, 3-a, 4-c

55213150043.

55213150044. 1-b, 2-c, 3-a, 4-d

**Question Number : 62 Question Id : 55213112742 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Consider the following statements regarding the Big 5 Model of personality

- i. Neuroticism is a trait characterized by sadness, moodiness, and emotional instability.
- ii. Highly conscientious people tend to be organized and mindful of details
- iii. People low in Openness trait are often much more traditional and may struggle with abstract thinking.
- iv. People who are low in extraversion tend to be more reserved and have to expend energy in social settings.
- v. People who are high in agreeableness tend to be more cooperative

Which of these statements are true:

Options :

55213150045. i, ii and iii

55213150046. ii, iii and v

55213150047. ii, iii, iv and v

55213150048. i, ii, iii, iv and v

**Question Number : 63 Question Id : 55213112743 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum**

**Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Identify the correct sequence of the steps involved in Human Resource Planning Process

- i. Estimating Manpower Gaps
- ii. Formulating the Human Resource Action Plan
- iii. Analysing Organizational Objectives
- iv. Forecasting Demand and Supply of Human Resources
- v. Preparing an Inventory of Present Human Resources

Options :

55213150049. **iii – v – iv – i – ii**

55213150050. **i – v – iii – iv – ii**

55213150051. **ii – iv – i – iii – v**

55213150052. **v – iii – ii – i – iv**

**Question Number : 64 Question Id : 55213112744 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Which Management guru contributed the concept of “ Career Anchors”

Options :

55213150053. **Edgar Henry Schein**

55213150054. Gary Hamel

55213150055. Peter F Drucker

55213150056. Michael Porter

**Question Number : 65 Question Id : 55213112745 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

This theory tries to determine whether an individual's behavior is caused by internal or external factors.

Options :

55213150057. Attribution Theory

55213150058. Expectancy Theory

55213150059. Social Cognitive Theory

55213150060. Reinforcement Theory

**Question Number : 66 Question Id : 55213112746 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

_____ occurs when the introduction of a consequence increases the frequency
or future probability of a behavior

Options :

55213150061. Positive reinforcement

55213150062. Punishment

55213150063. Negative reinforcement

55213150064. Extinction

**Question Number : 67 Question Id : 55213112747 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

The tendency to draw a general impression about an individual on the basis of a single characteristic

Options :

55213150065. Stereotyping

55213150066. Selective Perception

55213150067. Halo Effect

55213150068. Contrast Effect

**Question Number : 68 Question Id : 55213112748 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Assertion (A): Promotion refers to upward movement of an employee from his current job position to another that is higher in pay, responsibility and hierarchy within an organization.

Reasoning (R): Promotion may not involve a raise in position but a hike in salary is a must.

Options :

55213150069. Both A and R are correct

55213150070. Both A and R are incorrect

55213150071. A is correct whereas R is incorrect

55213150072. A is incorrect whereas R is correct

**Question Number : 69 Question Id : 55213112749 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Match the following:

List-I

List-II

- | | |
|--------------------|------------------------------------------------------------------------------------------------------------------------------------|
| 1. Job Analysis | a. It determines the relative worth of jobs |
| 2. Job Evaluation | b. It is a process for determining the duties and skill requirements of a job |
| 3. Job Enrichment | c. It involves combining various activities at the same level in the organization and adding them to the existing job. |
| 4. Job Enlargement | d. It means giving an employee additional responsibilities previously reserved for his manager or other higher- ranking positions. |

Options :

55213150073. 1-b, 2-a, 3-d, 4-c

55213150074. 1-a, 2-b, 3-c, 4-d

55213150075. 1-c, 2-d, 3-a, 4-b

55213150076. 1-d, 2-c, 3-b, 4-a

**Question Number : 70 Question Id : 55213112750 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Identify the correct sequence of the steps involved in Training Need Assessment process:

- i. Report Training Needs and Recommend Training Plans
- ii. Identify the Business Need
- iii. Assess Training Options
- iv. Perform a Gap Analysis

Options :

55213150077. ii, iv, iii, i

55213150078. i, iii, ii, iv

55213150079. iii, i, iv, ii

55213150080. iv, ii, i, iii

Question Number : 71 Question Id : 55213112751 Question Type : MCQ Option Shuffling : Yes

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum

Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

The process of transferring responsibility for an area of service and its objectives to an external provider.

Options :

55213150081. Outsourcing

55213150082. Sharing

55213150083. Offshoring

55213150084. **Offciting**

**Question Number : 72 Question Id : 55213112752 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

An individual's degree of positive or negative emotional attachment to their organization, their job and their colleagues may be termed as:

Options :

55213150085. **Group cohesion**

55213150086. **Group liking**

55213150087. **Employee Engagement**

55213150088. **Workplace attraction**

**Question Number : 73 Question Id : 55213112753 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

The term, 'talent management' is coined by:

Options :

55213150089. KPMG

55213150090. PWC

55213150091. Deloitte

55213150092. Mc. Kinsey

**Question Number : 74 Question Id : 55213112754 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

The discriminatory practices that have prevented women from advancing to executive- level jobs is known as:

Options :

55213150093. Sex Discrimination

55213150094. Glass Ceiling

55213150095. Apartheid

55213150096. Gender Discrimination

**Question Number : 75 Question Id : 55213112755 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum**

**Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Match the following

List I

1. Strategic Contribution
2. Personal Credibility
3. HR delivery
4. Business Knowledge

List II

- a. Achieving result
- b. Managing Change
- c. Organisational Design
- d. Knowledge of Value Chain

Options :

55213150097. 1-a, 2-b, 3-c, 4-d

55213150098. 1-b, 2-a, 3-c, 4-d

55213150099. 1-d, 2-b, 3-c, 4-a

55213150100. 1-d, 2-c, 3-b, 4-a

**Question Number : 76 Question Id : 55213112756 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Match the following:

List I

1. Financial Leading
2. Customer Leading
3. Operations Leading
4. Learning and Growth Leading

List II

- a. Internal Promotion rate
- b. Employee engagement Index
- c. Percentage of Training and development
- d. Total Labour cost

Options :

55213150101. 1-a, 2-b, 3-c, 4-d

55213150102. 1-b, 2-a, 3-c, 4-d

55213150103. 1-d, 2-b, 3-c, 4-a

55213150104. 1-d, 2-c, 3-b, 4-a

**Question Number : 77 Question Id : 55213112757 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Give the correct sequence of PCMM

Options :

55213150105. Inconsistent Management -. Work unit Management-Change Management-Capability
Management-Business Line Management

55213150106. Inconsistent Management -. Work unit Management- Business Line Management -Capability
Management- Change Management

55213150107. Inconsistent Management -. Capability Management-Change Management- Work unit Management-Business Line Management

55213150108. Business Line Management -. Capability Management-Change Management- Work unit Management- Inconsistent Management

Question Number : 78 Question Id : 55213112758 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Assertion (A): Collective Bargaining is industrial democracy at work.

Reasoning (R): It involves determination of working conditions and terms of employment through negotiations.

Options :

55213150109. Both A and R are true

55213150110. Both A and R are false.

55213150111. A is true, but R is false.

55213150112. A is false, but R is true.

Question Number : 79 Question Id : 55213112759 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Assertion (A): Sensitivity training brings change among groups.

Reasoning (R): Organizational Development interventions are the vehicles for causing change in organizations.

Options :

55213150113. Both A and R are true

55213150114. Both A and R are false.

55213150115. A is true, but R is false.

55213150116. A is false, but R is true.

**Question Number : 80 Question Id : 55213112760 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

A conflict or difference of opinion between the management and workers on the terms of employers and other workers conditions is called:

Options :

55213150117. Industrial Dispute

55213150118. Industrial democracy

55213150119. Gherao

55213150120. Strike

**Question Number : 81 Question Id : 55213112761 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

A fixed asset has a life of 4 years. If it is depreciated by the WDV method, its book value at the end of 4 years is 24% of its original cost. Hence, the rate of depreciation is -----.

Options :

55213150121. 24%

55213150122. 28%

55213150123. 30%

55213150124. 32%

**Question Number : 82 Question Id : 55213112762 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Match the following Accounting standards with their purposes:

List-I	List-II
Accounting standard	Purpose of accounting standard
1. AS-3	a. Accounting for amalgamations
2. AS-14	b. Earnings per share
3. AS-20	c. Cash flow statements
4. As-26	d. Intangible assets
	e. Leases

Options :

55213150125. 1-a, 2-d, 3-c, 4-e

55213150126. 1-c, 2-a, 3-b, 4-d

55213150127. 1-b, 2-a, 3-d, 4-c

55213150128. 1-c, 2-b, 3-d, 4-a

Question Number : 83 Question Id : 55213112763 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Assertion (A): Angle of incidence is an angle where sales line intersects the total cost. As it expands, the profits increase proportionately.

Reasoning (R): It indicates low profit margin of profit after covering fixed and variable costs.

Options :

55213150129. Both A and B are true and R is the correct explanation of A.

55213150130. Both A and R are true but R is not the correct explanation of A.

55213150131. A is true, but R is false.

55213150132. A is false, but R is true.

**Question Number : 84 Question Id : 55213112764 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Identify the correct sequence of the accounting cycle:

- a. Ledger preparation
- b. Passing journal entries
- c. Passing adjustments
- d. Preparing trial balance
- e. Closing accounts and stock valuation
- f. Preparation of financial statements

Options :

55213150133. f-e-c-d-b-a

55213150134. a-b-c-d-e-f

55213150135. b-a-d-c-e-f

55213150136. b-a-c-e-d-f

Sub-Section Number : 2
Sub-Section Id : 5521311126
Question Shuffling Allowed : No

Question Id : 55213112765 Question Type : COMPREHENSION Sub Question Shuffling Allowed : No Group Comprehension Questions : No Question Pattern Type : NonMatrix Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Question Numbers : (85 to 87)

Question Label : Comprehension

Use the following data and answer the questions from 35 to 37.

A company is producing an identical product in two factories. The following are the details

Details	Factory A	Factory B
Selling price per unit	Rs. 50	Rs. 50
Variable cost per unit	Rs. 40	Rs. 35
Fixed cost	Rs. 2,00,000	Rs. 3,00,000
Depreciation (included in above)	Rs. 40,000	Rs. 30,000
Sales (Units)	30,000	20,000
Production capacity (Units)	40,000	30,000

Sub questions

Question Number : 85 Question Id : 55213112766 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

What is the BEP for Factory A?

Options :

55213150137. 20,000 units

55213150138. 15,000 units

55213150139. 18,000 units

55213150140. 25,000 units

Question Number : 86 Question Id : 55213112767 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

Yes

Correct Marks : 2 Wrong Marks : 0

What is the BEP for the Factory B?

Options :

55213150141. 20,000 units

55213150142. 30,000 units

55213150143. 15,000 units

55213150144. 40,000 units

**Question Number : 87 Question Id : 55213112768 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :
Yes**

Correct Marks : 2 Wrong Marks : 0

What is the cash BEP of Factory A?

Options :

55213150145. 14,000 units

55213150146. 10,000 units

55213150147. 17,000 units

55213150148. 16,000 units

Sub-Section Number : 3

Sub-Section Id : 5521311127

Question Shuffling Allowed : Yes

**Question Number : 88 Question Id : 55213112769 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Match the following Accounting standards with their purposes:

List-I	List-II
<i>Accounting standard</i>	<i>Purpose of accounting standard</i>
1. AS-5	a. Segment reporting
2. AS-10	b. Property, plant and equipment
3. AS-17	c. Consolidated financial statements
4. AS-21	d. Net profit or loss, and changes in accounting policies
	e. Financial reporting of interests in joint ventures

Options :

55213150149. 1-b, 2-a, 3-c, 4-d

55213150150. 1-a, 2-b, 3-c, 4-d

55213150151. 1-d, 2-b, 3-a, 4-c

55213150152. 1-c, 2-b, 3-d, 4-e

Question Number : 89 Question Id : 55213112770 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

According to Gordon's dividend capitalization model, if the share price of a firm is Rs. 43, its dividend pay-out ratio is 60%, the cost of equity and return on investment are 9% and 12% respectively and if the number of shares is 12,000, the net profit of the firm is:

Options :

55213150153.

Rs. 15,480

55213150154. Rs. 23,220

55213150155. Rs. 36,120

55213150156. Rs. 54,180

**Question Number : 90 Question Id : 55213112771 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Assertion (A): Sometimes there may be two or more break-even points in production and sales of a firm.

Reasoning (R): It is due to linear behavior of the cost and sales.

Options :

55213150157. A is true, but R is false.

55213150158. A is false, but R is true.

55213150159. Both A and R are false.

55213150160. Both A and R are true, but R is not the correct explanation of A.

Question Number : 91 Question Id : 55213112772 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

A Foreign Exchange quotation in which exchange rate is expressed as the price per-unit of foreign currency in terms of the home currency is known as

Options :

55213150161. Indirect Quotation

55213150162. Direct quotation

55213150163. Foreign Currency Quotation

55213150164. Fixed Rate Quotation

Question Number : 92 Question Id : 55213112773 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

The rate of return associated in the best investment opportunity for the firm and its shareholders that will be foregone if the project presently under consideration by the firm.
This statement indicates

Options :

55213150165. Explicit cost

55213150166. Implicit cost

55213150167. Future cost

55213150168. Specific cost

Question Number : 93 Question Id : 55213112774 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Match the following:

List-I

1. Cost of debt
2. Cost of equity
3. Cost of preference
4. Cost of retained earnings

List-II

- a. $\frac{D + \frac{p-N}{n}}{(p+N)/2}$
- b. $K_e (1 - t)$
- c. $\frac{C + \frac{p-Np}{n}}{(D+NP)/2}$
- d. $\frac{Dp}{Mp} + g$

Options :

55213150169. 1-a, 2-c, 3-d, 4-b

55213150170. 1-b, 2-d, 3-c, 4-a

55213150171. 1-c, 2-b, 3-a, 4-d

55213150172. 1-c, 2-d, 3-a, 4-b

**Question Number : 94 Question Id : 55213112775 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

An account is maintained by a bank in India with a bank at abroad is referred to as

Options :

55213150173. Nostro Account

55213150174. Loro Account

55213150175. Vostro Account

55213150176. Current Account

**Question Number : 95 Question Id : 55213112776 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Sweat equity is:

- i. A new class of equity share
- ii. Issued to the Employees and Directors
- iii. Issued to the investors also
- iv. Issued out of the class of equity shares already issued by the company.

Which of the above statements are true?

Options :

55213150177. ii and iv

55213150178. i and iii

55213150179. ii and iii

55213150180. iii and iv

**Question Number : 96 Question Id : 55213112777 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Mr. X expects 20 percent returns from his investment. The dividend from the Y stock is Rs. 2.0 and the present price is Rs. 50. What should be the future price of the stock?

Options :

55213150181. Rs. 58

55213150182. Rs. 60

55213150183. Rs. 55.33

55213150184. Rs. 63.33

Question Number : 97 Question Id : 55213112778 Question Type : MCQ Option Shuffling : Yes

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Arrange Capital budgeting process in the right sequence:

Options :

55213150185. Screening – Idea generation – Evaluation – Selection – Implementation- Review

55213150186. Evaluation – Idea generation – Screening – Selection – Implementation- Review

55213150187. Implementation – Idea generation– Screening– Evaluation– Selection- Review

55213150188. Idea generation– Screening– Evaluation– Selection – Implementation- Review

Question Number : 98 Question Id : 55213112779 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Arrange Portfolio Planning in proper sequence:

Options :

55213150189. Capital Market Expectation – Identification of objectives and constrains – Investment policy statement – Asset Allocation Strategy

55213150190. Asset Allocation Strategy– Identification of objectives and constrains – Investment policy statement- Capital Market Expectation

55213150191. Identification of objectives and constrains– Investment policy statement- Capital Market Expectation - Asset Allocation Strategy

55213150192. Investment policy statement– Identification of objectives and constrains- Capital Market Expectation- Asset Allocation Strategy

Question Number : 99 Question Id : 55213112780 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Which of the following statements is correct?

Options :

55213150193. If the NPV of a project is greater than 0, its PI will equal 0.

55213150194. If the IRR of a project is 0%, its NPV, using a discount rate, k , greater than 0, will be 0.

55213150195. If the PI of a project is less than 1, its NPV should be less than 0.

55213150196. If the IRR of a project is greater than the discount rate, k , its PI will be less than 1 and its NPV will be greater than 0.

Question Number : 100 Question Id : 55213112781 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

You are considering two mutually exclusive investment proposals, project A and project B. B's expected value of net present value is Rs. 1,000 less than that for A and A has less dispersion. On the basis of risk and return, you would say that:

Options :

55213150197. Project A dominates Project B

55213150198. Project B dominates Project A

55213150199. Project A is more risky and should offer greater expected value.

55213150200. Each project is high on one variable, so the two are basically equal.

**Question Number : 101 Question Id : 55213112782 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Low cost, Differentiation and Focus are examples of

Options :

55213150201. Corporate strategies

55213150202. Operational strategies

55213150203. Business strategies

55213150204. Functional strategies

**Question Number : 102 Question Id : 55213112783 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Industry/ Sector benchmarking compares:

Options :

55213150205. Organizational performance between firms/public sector organizations in different industries or sectors

55213150206. Organizational performance between firms/public sector organizations in the same industry or sector

55213150207. Organizational performance between firms/public sector organizations in different countries

55213150208. Organizational performance between different divisions of the firm & Solution

**Question Number : 103 Question Id : 55213112784 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Which of the following statements is not true regarding corporate strategies?

Options :

55213150209. They are concerned with the broad and more long-term issues of the organization

55213150210. They are concerned with how the organization is going to compete in a specific business or industry

55213150211. Are concerned with the direction the organization is headed

55213150212. They are concerned with the business(es) that the organization is in and the businesses they want to be in

Question Number : 104 Question Id : 55213112785 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Match the following:

List -I

1. Michael Porter
2. Macmillan
3. Boster
4. Philip kotler

List-II

- a. Competitive strategy
- b. Pre-emptive strategies
- c. Perspective on experience
- d. Marketing Managment

Options :

55213150213. 1-a, 2-b, 3-c, 4-d

55213150214. 1-a, 2-d, 3-c, 4-b

55213150215. 1-c, 2-a, 3-b, 4-d

55213150216. 1-b, 2-d, 3-c, 4-a

**Question Number : 105 Question Id : 55213112786 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

A builder who has a full order book during a period of economic prosperity and leaves his potential customers waiting for work to be completed is most likely showing:

Options :

55213150217. Marketing orientation

55213150218. Selling orientation

55213150219. Production orientation

55213150220. Societal orientation

**Question Number : 106 Question Id : 55213112787 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Which of the following is the least likely to be associated with a firm's macro-environment?

Options :

55213150221. Study of the changing birth rate

Analysis of household savings ratios

55213150222.

A new staff incentive scheme

55213150223.

Cultural convergence

55213150224.

**Question Number : 107 Question Id : 55213112788 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Match the following:

List-I

List-II

- | | |
|-----------------------|--------------------------------------------|
| 1. Bill Bishop | a. Managing in the Market space |
| 2. D. Bird | b. Commonsense Direct Marketing |
| 3. Daniel S. Jonal | c. Strategic Marketing for the Digital Age |
| 4. Jeffery F. Rayport | d. On-line Marketing |

Options :

1-a, 2-b, 3-c, 4-d

55213150225.

1-b, 2-a, 3-d, 4-c

55213150226.

1-b, 2-a, 3-c, 4-d

55213150227.

55213150228. 1-c, 2-b, 3-d, 4-a

**Question Number : 108 Question Id : 55213112789 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Assertion (A): Marketing occupies an important position in the organization.

Reasoning (R): Marketing is the function of business concerned with creation of a consumer

Options :

55213150229. Assertion (A) and Reason (R) both are true.

55213150230. Assertion (A) is true, but Reason (R) is not true

55213150231. Assertion (A) is not true, but Reason (R) is true

55213150232. Assertion (A) and Reason (R) both are untrue.

**Question Number : 109 Question Id : 55213112790 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Michael Porter's five force competition theory include

- i. Government
- ii. New entrants
- iii. Substitutes
- iv. Suppliers
- v. Customers
- vi. Industry
- vii. Employees

Options :

55213150233. i, ii, iii, iv, v

55213150234. ii, iii, iv, v, vi

55213150235. iii, iv, v, vi, vii

55213150236. vii, vi, v, iii, ii

**Question Number : 110 Question Id : 55213112791 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Assertion (A): The organization structure should follow the organization strategy.

Reasoning (R): Structures are for achieving objectives and are derived from organizations overall strategy.

Options :

Both (A) and (R) are correct

55213150237.

55213150238. Both (A) and (R) are incorrect

55213150239. (A) is correct, but (R) is not the right explanation of (A)

55213150240. (A) is correct and (R) is the right explanation of (A)

**Question Number : 111 Question Id : 55213112792 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

When any potential customer become a regular user of product, this change is called

Options :

55213150241. Adoption

55213150242. Cognitive dissonance

55213150243. Pre Purchase behavior

55213150244. Post-Purchase behavior

**Question Number : 112 Question Id : 55213112793 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No**

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

Feldwick (1996) suggests brand equity is a composite of

Options :

55213150245. Brand value, strength, and description

55213150246. Brand value, strength, and relationships

55213150247. Brand future, weight, and description

55213150248. Brand association, strength, and dominance

Question Number : 113 Question Id : 55213112794 Question Type : MCQ Option Shuffling : Yes

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum

Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

_____ involves identifying activities management feels the salespeople should perform to produce the desired results.

Options :

55213150249. SWOT analysis

55213150250. Environmental audit

55213150251. Training analysis

Needs assessment

55213150252.

**Question Number : 114 Question Id : 55213112795 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Minimizing the amount of role conflict and role ambiguity experienced by employees will help reduce _____.

Options :

55213150253. Knowledge gap

55213150254. Standards gap

55213150255. Delivery gap.

55213150256. Communications gap

**Question Number : 115 Question Id : 55213112796 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Which of the following statements about the pricing of services (compared to the pricing of goods) is false?

Options :

55213150257.

The demand for services tends to be more elastic than the demand for goods

55213150258. Cost-oriented pricing is more difficult for services

55213150259. Comparing prices of competitors is more difficult for service consumers.

55213150260. Self-service is a viable competitive alternative.

**Question Number : 116 Question Id : 55213112797 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Match the following:

List- I

1. Information
2. Socio- cultural
3. Group Influence
4. Buying Motives

List-II

- a. Product Quality
- b. Tradition
- c. Organization
- d. Desire

Options :

55213150261. 1-a, 2-c, 3-b, 4-d

55213150262. 1-c, 2-d, 3-b, 4-a

55213150263. 1-a, 2-b, 3-c, 4-d

55213150264.

1-a, 2-c, 3-d, 4-b

**Question Number : 117 Question Id : 55213112798 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

In terms of increasing risk associated with different modes of entry in International marketing which of the following is the right sequence:

Options :

55213150265. Exporting, Licensing, Joint Venture, Wholly owned subsidiary

55213150266. Licensing, Exporting, Joint Venture, Wholly owned subsidiary

55213150267. Wholly owned subsidiary, Joint Venture, Licensing, Exporting

55213150268. Joint Venture, Licensing, Exporting, Wholly owned subsidiary

**Question Number : 118 Question Id : 55213112799 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Which of the following are the assumptions related to the theory of consumer behavior as per the Cardinal Utility Approach

- i. Consumer is rational
- ii. No limit on money income
- iii. Utility cardinally measurable
- iv. Diminishing marginal utility of money
- v. Diminishing marginal utility of commodities
- vi. Maximization of satisfaction.

Options :

55213150269. i, ii, iii, iv

55213150270. iv, v, vi, i

55213150271. i, iii, v, vi

55213150272. ii, iii, v, vi

Question Number : 119 Question Id : 55213112800 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Assertion (A): General business conditions can greatly modify the number and type of middlemen available

Reasoning (R): Technological advances here made a significant effect on increase in online purchase.

Options :

55213150273. A is incorrect and R is correct

55213150274. A and R both are incorrect

55213150275. A and R both are correct and R is the right explanation of A

55213150276. A and R both are correct, but R is not the right explanation of A.

**Question Number : 120 Question Id : 55213112801 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Assertion (A): Selling is important not merely for increasing the profits of businessmen, but also for making goods and services available to the consumers in society.

Reasoning (R): It is the process whereby goods and services finally flow to the consumers, who need them and the firm performs its functions of distributing its products among consumers.

Options :

55213150277. Assertion (A) and Reason (R) both are true

55213150278. Assertion (A) is true, but Reason (R) is not true

55213150279. Assertion (A) is not true, but Reason (R) is true

55213150280. Assertion (A) and Reason (R) are true and Reason (R) is the Reason of Assertion (A)

**Question Number : 121 Question Id : 55213112802 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No**

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

In a moderately asymmetrical distribution

Options :

55213150281. $AM < GM < HM$

55213150282. $AM > GM > HM$

55213150283. $GM > AM > HM$

55213150284. $HM > GM > AM$

Question Number : 122 Question Id : 55213112803 Question Type : MCQ Option Shuffling : Yes

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum

Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

The standard deviation of Binomial distribution is

Options :

55213150285. \sqrt{npq}

55213150286. npq

55213150287. np

55213150288.

$$n^2 p^2 q^2$$

Question Number : 123 Question Id : 55213112804 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0

Match the following:

List-I

1. Mean chart
2. Range chart
3. C- chart
4. P- chart
5. σ - chart

List-II

- a. $c + 3\sqrt{c}$
- b. $p + 3\sqrt{\frac{p(1-p)}{n}}$
- c. $\bar{x} + A_2 * \bar{R}$
- d. $B_4 + \sigma$
- e. $D_4 + R$

Options :

55213150289. 1-c, 2-e, 3-a, 4-b, 5-d

55213150290. 1-a, 2-c, 3-d, 4-e, 5-b

55213150291. 1-d, 2-b, 3-e, 4-a, 5-c

55213150292. 1-b, 2-a, 3-c, 4-d, 5-e

Question Number : 124 Question Id : 55213112805 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Match the following

List-I

1. Pay - off
2. Laplace principle
3. Opportunity loss
4. Maximin
5. Maximax

List-II

- a. Regret table
- b. Pessimistic decision
- c. Uncertain about the events
- d. Conditional value
- e. Optimistic

Options :

55213150293. 1-d, 2-c, 3-a, 4-b, 5-e

55213150294. 1-b, 2-a, 3-c, 4-e, 5-d

55213150295. 1-a, 2-e, 3-b, 4-c, 5-d

55213150296. 1-e, 2-b, 3-a, 4-d, 5-c

Question Number : 125 Question Id : 55213112806 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

When the null hypothesis has been true, but the sample information has resulted in the rejection of the null, a _____ has been made.

Options :

55213150297. Level of significance

55213150298. Type II error

55213150299. Critical value

55213150300. Type I error

**Question Number : 126 Question Id : 55213112807 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Which one of the following probability distribution is used for determining whether or not a population has a Poisson probability distribution?

Options :

55213150301. F-distribution

55213150302. Normal distribution

55213150303. Binomial distribution

55213150304. Chi-square distribution

Sub-Section Id :

5521311128

Question Shuffling Allowed :

No

Question Id : 55213112808 Question Type : COMPREHENSION Sub Question Shuffling Allowed : No Group Comprehension Questions : No Question Pattern Type : NonMatrix Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Question Numbers : (127 to 130)

Question Label : Comprehension

Answer questions from 77-80 after going through the following Paraphrase

Personality, which makes individuals unique, is a complex, multidimensional concept. It is defined as “a relatively permanent set of psychological characteristics that create, guide and monitor human behavior”. Personality usually stabilizes and reaches maturity by the age of 30. There are several individual differences (personality traits) that are related to employee needs and operational effectiveness. For example, Personality traits like Locus of control, extroversion and introversion, Machiavellianism, emotionality and socially acquired needs do influence the behavior of people.

Sub questions

Question Number : 127 Question Id : 55213112809 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Correct Marks : 2 Wrong Marks : 0

The degree to which an individual is pragmatic, maintains emotional distance, and believes that ends can justify means is known as:

Options :

55213150305. Narcissism

Neuroticism

55213150306.

Machiavellianism

55213150307.

Emotional Stability

55213150308.

**Question Number : 128 Question Id : 55213112810 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :
Yes**

Correct Marks : 2 Wrong Marks : 0

Individuals who believe that they control what happens to them are called:

Options :

Internals

55213150309.

Externals

55213150310.

Altruists

55213150311.

Agnostic

55213150312.

**Question Number : 129 Question Id : 55213112811 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**

Yes

Correct Marks : 2 Wrong Marks : 0

Acquired needs theory is associated with:

Options :

55213150313. Adam Smith

55213150314. Charles Handy

55213150315. David Mc Clelland

55213150316. Stacy Adams

Question Number : 130 Question Id : 55213112812 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

Yes

Correct Marks : 2 Wrong Marks : 0

The sum total of ways in which an individual reacts and interacts with others :

Options :

55213150317. Aptitude

55213150318. Attitude

55213150319. Impression Management

55213150320.

Personality

Sub-Section Number : 5
Sub-Section Id : 5521311129
Question Shuffling Allowed : Yes

Question Number : 131 Question Id : 55213112813 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0

Which of the following constitutes Foreign Direct Investment?

Options :

55213150321. A speculator trying to make a profit by buying company shares on BSE.

55213150322. A UK energy company buying territory in India where it expect to find oil reserves.

55213150323. A tourist purchasing Indian currency to spend on holiday in India.

55213150324. A company signing an agreement with a wholesaler in India to distribute its products in India.

Question Number : 132 Question Id : 55213112814 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0

With reference to BOP, which of the following constitutes/constitute the current account?

- i. Balance of trade
- ii. Foreign assets
- iii. Balance of invisibles
- iv. Special Drawing Rights

Options :

55213150325. i only

55213150326. ii and iii

55213150327. i and ii

55213150328. i, ii, and iv

**Question Number : 133 Question Id : 55213112815 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Who are the top three countries in the world with largest SDR quotas in IMF?

Options :

55213150329. China, USA, Australia

55213150330. China, Australia, Japan

55213150331. USA, Japan, China

55213150332. USA, China, Japan

**Question Number : 134 Question Id : 55213112816 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Find out the sequence of documents required for the export of goods from India:

Options :

55213150333. AR4, Bill of lading, LOC, Export General Manifest

55213150334. Export General Manifest, LOC, Bill of lading, AR4

55213150335. AR4, LOC, Bill of lading, Export General Manifest

55213150336. LOC, Bill of lading, AR4, Export General Manifest

**Question Number : 135 Question Id : 55213112817 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Match the following international organizations with their establishment years:

List-I	List-II
International Organization	Year of establishment
1. WTO	a. 1945
2. SAARC	b. 1985
3. NAAFTA	c. 1994
4. IMF	d. 1995
5. IFC	e. 1956
6. IDA	f. 1960

Options :

55213150337. 1-d, 2-b, 3-c, 4-a, 5-e, 6-f

55213150338. 1-d, 2-e, 3-f, 4-c, 5-a, 6-b

55213150339. 1-a, 2-b, 3-c, 4-d, 5-e, 6-f

55213150340. 1-b, 2-a, 3-c, 4-d, 5-e, 6-f

Question Number : 136 Question Id : 55213112818 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Assertion (A): If an incoming packet of information is flagged by filters, firewall does not allow them through.

Reasoning (R): In online transactions the server computer has to allow only authorized users.

Options :

55213150341. A is true, but R is not the correct explanation of A.

55213150342. A is false, but R is true.

55213150343. Both A and R are false.

55213150344. Both A and R are true and R is the correct explanation of A.

Sub-Section Number : 6
Sub-Section Id : 5521311130
Question Shuffling Allowed : No

Question Id : 55213112819 Question Type : COMPREHENSION Sub Question Shuffling Allowed : No Group Comprehension Questions : No Question Pattern Type : NonMatrix Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes

Question Numbers : (137 to 140)

Question Label : Comprehension

Answer questions from 87-90 after going through the following Paraphrase

The WTO was established 25 years ago with 164 nations including India, replacing GATT, at Switzerland to regulate trade in goods and services and intellectual property rights. The highest decision making body of the WTO, the Ministerial Conference usually meets every two years. In the absence of WTO, the average country would face an increase in tariffs on their exports by 32 per cent. It has to protect the principle of non-discrimination through MFN rule and enforcement of TRIPS and TRIMS. However, WTO is increasingly intruding in India's sovereign domestic space in putting India under pressure to liberalize her service industries as well as intrusion into TRIPs and TRIMs.

Sub questions

Question Number : 137 Question Id : 55213112820 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

Yes

Correct Marks : 2 Wrong Marks : 0

What does the WTO's rule of MFN mean?

Options :

55213150345. Extending special favour to few member countries equally.

55213150346. Granting a lower custom duty to a favoured country.

55213150347. Receiving equal trade advantages as the favoured nation by the country granting such treatment.

55213150348. Collecting higher taxes and duties from a developed country when compared to less developed nation.

Question Number : 138 Question Id : 55213112821 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

Yes

Correct Marks : 2 Wrong Marks : 0

When did India become the member of GATT?

Options :

55213150349. 1950

55213150350. 1955

55213150351. 1995

55213150352. 1948

**Question Number : 139 Question Id : 55213112822 Question Type : MCQ Option Shuffling : No
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :
Yes**

Correct Marks : 2 Wrong Marks : 0

What is TRIPS?

Options :

55213150353. Tariffs on Regular and Intelligent Services

55213150354. Trade in Renovated and International Products and services

55213150355. Trade Related Intellectual Property Rights

55213150356. Trade Restricted Intellectual Property Services

Question Number : 140 Question Id : 55213112823 Question Type : MCQ Option Shuffling : No

**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :
Yes**

Correct Marks : 2 Wrong Marks : 0

Why is India criticizing WTO?

Options :

55213150357. Intruding India's sovereignty in elections.

55213150358. Appreciating India's investment measures.

55213150359. Entrance by force in intellectual and investment measures.

55213150360. Promoting invasion of copy rights and patents.

Sub-Section Number : 7

Sub-Section Id : 5521311131

Question Shuffling Allowed : Yes

**Question Number : 141 Question Id : 55213112824 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Match the following unit according MSME Act 2006.

List I

1. Micro Production
2. Small Production
3. Medium Production
4. Micro service unit

List II

- a. Rs.25 lakhs to Rs. 5crore
- b. Not exceeding 25 lakhs
- c. Rs 5 crores to Rs.10 Crores
- d. Not exceeding RS.10 lakhs

Options :

55213150361. 1-a, 2-b, 3-c, 4-d

55213150362. 1-b, 2-a, 3-c, 4-d

55213150363. 1-d, 2-b, 3-c, 4-a

55213150364. 1-d, 2-c, 3-b, 4-a

Question Number : 142 Question Id : 55213112825 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes Correct Marks : 2 Wrong Marks : 0

Match the following

List I

1. Innovative
2. Imitative
3. Fabian
4. Drone

List II

- a. Refuse to adopt opportunities
- b. Cautious
- c. Aggressive assemblage of information and analysis of results
- d. Readiness to adopt successful Innovations

Options :

55213150365. 1-a, 2-b, 3-c, 4-d

55213150366. 1-b, 2-c, 3-d, 4-a

55213150367. 1-c, 2-d, 3-b, 4-a

55213150368. 1-d, 2-c, 3-b, 4-a

**Question Number : 143 Question Id : 55213112826 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Arrange Entrepreneurial process:

Options :

55213150369. Establish Vision-Persuade Others-Gather Resources- Identify an Opportunity -Create Venture
– Change and Adapt with time

55213150370. Identify an Opportunity –Establish Vision-Persuade Others-Gather Resources-Create Venture
– Change and Adapt with time

55213150371. Identify an Opportunity – Create Venture – Establish Vision-Persuade Others-Gather
Resources- Change and Adapt with time

55213150372. Change and Adapt with time-Identify an Opportunity –Establish Vision-Persuade Others-
Gather Resources-Create Venture.

**Question Number : 144 Question Id : 55213112827 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Assertion (A): Intrapreneur is an entrepreneur in an organization.

Reasoning (R): To integrate risk and innovation, and as well as reward .

Options :

55213150373. Both A and R are true

55213150374. Both A and R are false.

55213150375. A is true, but R is false.

55213150376. A is false, but R is true

**Question Number : 145 Question Id : 55213112828 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

New Models emerge when there is:

Options :

55213150377. Total Uncertainty

55213150378. High degree of Uncertainty

Medium degree of Uncertainty

55213150379.

Visually zero uncertainty

55213150380.

**Question Number : 146 Question Id : 55213112829 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

The initiative taken by the Telangana Government to help women entrepreneurs is :

Options :

She –Hub

55213150381.

WE-hub

55213150382.

T-Hub

55213150383.

Dwacra

55213150384.

**Question Number : 147 Question Id : 55213112830 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

The process of allowing answers to a negative question to flow out without validation is termed as:

Options :

55213150385. Brainstorming

55213150386. Brain writing

55213150387. Reverse Brainstorming

55213150388. Attribute Listening

**Question Number : 148 Question Id : 55213112831 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

The financing that investors provide to startup companies and small businesses that are believed to have long-term growth potential is called

Options :

55213150389. Venture capital

55213150390. Mutual fund

55213150391. Softloans

55213150392. Lease finance

**Question Number : 149 Question Id : 55213112832 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Radical Innovation takes place when there is :

Options :

55213150393. Total Uncertainty

55213150394. High degree of Uncertainty

55213150395. Medium degree of Uncertainty

55213150396. Low Uncertainty

**Question Number : 150 Question Id : 55213112833 Question Type : MCQ Option Shuffling : Yes
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : 0 Minimum
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : Yes
Correct Marks : 2 Wrong Marks : 0**

Rural Entrepreneurship Development Program (REDP) is a program supported by :

Options :

55213150397. NIMSE

55213150398.

SFCs

55213150399. IDCs

55213150400. NABARD